



AMERITUBE JOB OPENING

Title: Outside Sales Representative: Copper Alloy Tubing
Location: Anywhere
Start Date: ASAP
Starting Salary: Commission based sales
Date Posted: 05/17/11

Job Description

Outside sales representative is responsible for generating relationship with qualified customer leads, maintaining current customer relationships, responding to customer requests for information and pricing, interfacing between customers and the inside sales people.

Responsibilities and Job Duties:

The operations coordinator has the following specific job roles:

1. Call and visit customers to establish new relationships from qualified leads
2. Record notes from calls to customers, create weekly reports
3. Follow up with existing customers, touch base on orders, communicate with buyers, purchasing managers, and traffic people at customer location
4. Forward price quotations to inside sales staff
5. Flexible schedule per customers' needs and your demands

Job Candidate Requirements:

1. Good written and verbal communication skills
2. Beginner skills with Microsoft Excel and Word
3. An Associates degree in business, mathematics, economics, or industrial engineering, bachelor's degree is preferred but not required.
4. Self motivated, self driven and hard working with a capacity to learn
5. Sales experience preferred, particularly in copper alloy industry

Other

Ameritube sees the outside sales position as a key component of success in our further growth and development. There will be many opportunities for advancement in compensation as this role grows specifically since it is tied to sales increases. Please apply at <http://ameritube.net/application.html>.